

TEHRAN SUMMIT

The Introduction of New Iran Petroleum Contracts – IPC

Tehran – 2015

**Short Report of
the Oil Contract Restructuring Committee (OCRC)**

By: Seyed Mehdi Hosseini

Main objectives of this gathering:

To bring together both the local and international role players to become more familiar with:

- 1. New Iranian Model Contract for oil and gas upstream projects**
- 2. current investments opportunities in Iranian oil and gas sector**
- 3. local technical capacities of the Country**

Development of capacity in oil and gas sector:

- 1. The legal responsibility of the oil and gas sector in the country compliant with the principles of resistive economy**
- 2. The international responsibility**
- 3. The economic necessities**
- 4. The means for the market expansion and international effectiveness**

New Model of contract is a means for:

Restoration of relation with the industrial world for:

- Transfer of proven and advanced technologies and localizing them.
- Absorbing the required funds and capital for development and enhancement of capacities in oil and gas sector.
- Internationalization of the local capacities.

Committee's plan

Phase 1 :

Preparation of conceptual Model Contract and present it in the Tehran symposium 2014

Phase 2 :

Preparation text of legislation for adoption by the government

Phase 3 :

Preparation of text of Contract, Drafting the model contract

Phase 4 :

Present the text in a conference

Members of the Committee



Mr.Seyed Mehdi Hosseini , former deputy oil minister (chairman of the committee



Mr.Seyed Mehdi MirMoezi , Former M.D of NIOC and Deputy Minister.



Dr.Seyed Mostafa Zeineddin, former Legal manager and board Member of NIOC.



Mr.Ali Kardor , Investment Deputy Managing Director of NIOC .



Dr.Gholam Reza Manuchehri , Former Managing Director of “ Petro Pars Company”



Mr.Espiari, Former Managing Director of South Field Oil Company.



Dr. Salari, Member of International Institute for energy studies.(IIES)



Dr. Hassan Shokrollah Zadeh, former Engineering Director of the South Fields Operating Company.



Dr.Ali Emadi, Member of the NIOC Board of Director.

- **Dr. Firozmand, Director, Legal affairs of NIOC and Member of the Board of Directors.**
- **Dr. Narsi Ghorban, Managing Director of NarKangan GTL And Member of Energy Committee of Iran chamber of commerce, Industries and Mines.**
- **Dr. Seyed Nasrolah Ebrahimi, Legal advisor of the Committee**
- **DR. Fereydoun Barkeshli, Former General Manager of OPEC affairs, Ministry of oil.**
- **Mr. Arshi, Former Director, International affairs of NIOC.**
- **Mr. Abdolmohammad Delparish, Director, Corporate Planning of NIOC**
- **Miss, Aye Katebi, Legal and contractual advisor of Petroiran Development Company (PEDCO). She Serves the committee as an advisor and especial assistant to the chairman.**
- **Mr. Rasoul Shaykhi Nejad Deputy Director, Financial affairs ,Petroleum Engineering and Development Company(PEDEC)**
- **Mr. Gholamhossein Zoormand, Former Project Manager of the Petroleum Engineering and Development company (PEDEC)**
- **Miss. Goodarzi, Legal advisor to the Committee**
- **Miss Talin Mansurian, Commercial advisor to the Committee**
- **Mr.Seyed Hassan Mousavi , Legal advisor to the Committee**

Advisors to the Committee

Phase 1 :

Collection of necessary information and studies



Documents collected or produced:

- Model contracts (in full text or outlines) of 33 oil producing countries
- Report from corporate planning department of NIOC
- 71 PHD dissertations from local & international prominent universities
- A wide range of relative articles from all over the world
- Preparation of expertise reports for discussion in the formal meetings
- Analysis of 20 years experience and performance of domestic and international companies and experts of currently in use Buy Back contracts and welcoming their advice and comments.



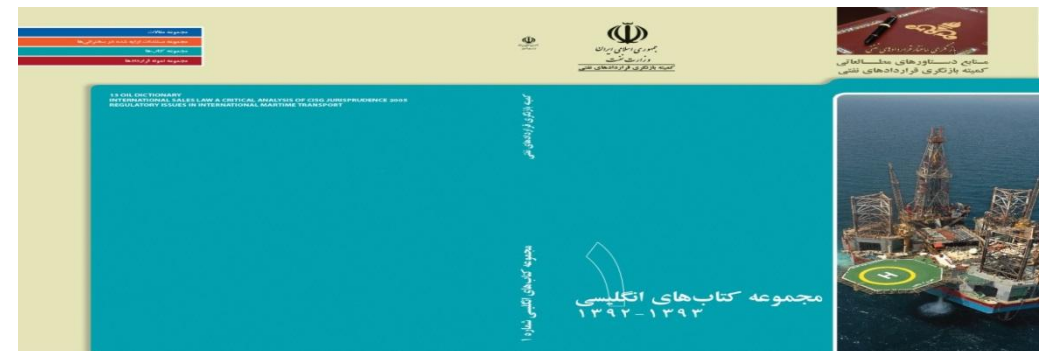
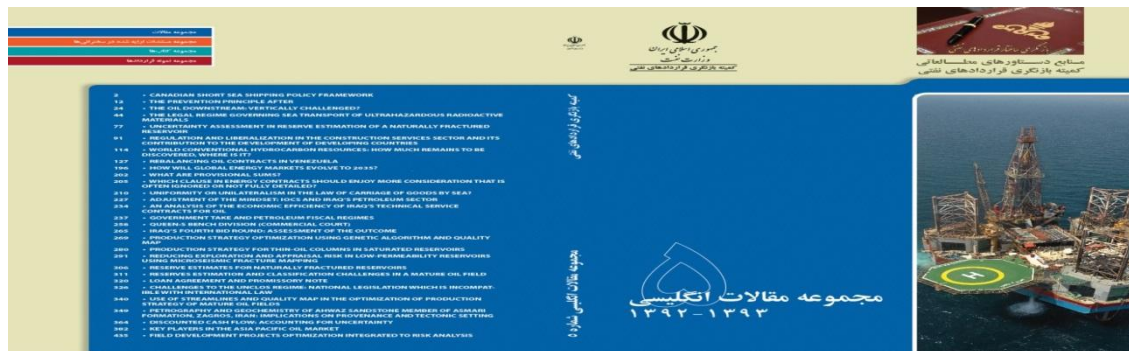
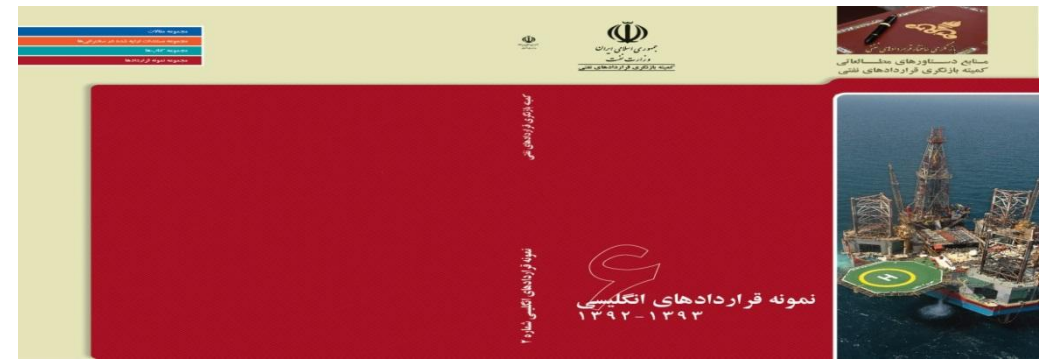
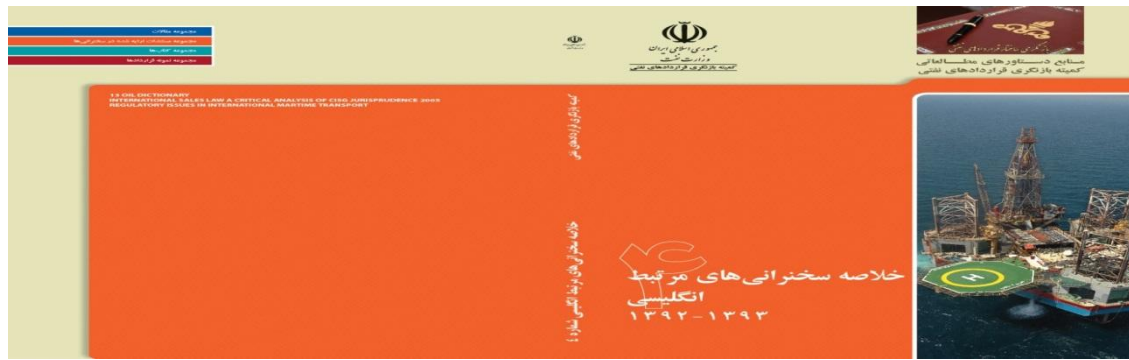
Phase 1 :

Collection of necessary information and studies

- **Tehran symposium 2014**

1. Presentation of conceptual Model Contract
2. 12 round tables to discuss details of the Model experts
3. Apply the comments received to complete the Model

Documents Published by the Committee book published in 50 volumes



Committee meetings more than 100 meeting

Meeting with local organizations: for consultation and explanation:

- Notational Iranian oil company
- Research Centre of the parliament (Majles)
- Energy commission of the parliament (Majles)
- State vice president, legal affairs
- State president economic Adviser
- Special task force for confirmation of the new contract main principles and structure
- Ministry of information
- Association of Iran Economists
- Different associations of the oil industry, contractors, fabricators, etc
- Special committee for the supervision of the country's Hydrocarbory resources
- Chamber of commerce
- Centre for energy studies (IIES)
- Centre for international studies, ministry of foreign affairs
- Organization of management and strategic planning
- Energy Commission & Legal affairs of expediency council's secretariat

Committee meetings more than 100 meeting

- **Meeting with universities & seminars:**

1. Tehran University of the oil industry
2. Tehran University, oil Engineering Institute
3. Shahid Beheshti University
4. Sharif University of Technology
5. Imam- e- Sadegh University
6. Seminar on Energy Legislations
7. Oil & Money annual conference 2015
8. Middle East gas seminar
9. First oil and Energy Congress 2015

Committee meetings more than 100 meeting

• Meeting with International Oil Companies:

- **OMV of Austria**
- **Maersk of Denmark**
- **Total of France**
- **Eni of Italy**
- **Repsal of Spain**
- **Kuwait Energy of Kuwait**
- **Petronas of Malaysia**
- **Lukeoil of Russian Federation**
- **CNPC of China**
- **British Petroleum of UK**
- **British gas of UK**
- **Shell of Netherland**
- **Inpex of Japan**
- **Vintershall of Germany**
- **Mitsui of Japan**
- **Jogmec of Japan**

Phase 2 :

Preparation of legislation draft for adoption by the government

1. Preparation of the text & reports

2. Briefings:

- **legal affairs Vice president**
- **Special task force nominated by president Rouhani under management of his economic advisor**
- **Hydrocarbons supreme supervisory task force**
- **Debate in the cabinet of ministers**
- **Clarification of the questions raised by : the ministry of finance / research and technology vice president / security high council; director of economic affairs**

Phase 3 :

Drafting the model contract

- **Appointing two drafting groups including best experts to prepare draft of the Model Contract (Group 1 & Group 2)**
- **A steering committee had the responsibility of coordination between 2 drafting groups.**

Phase 4 :

Present the Model Contract in a conference

How to implement the plan successfully?

- Political and national wills should be secured to support the process
- Strong, authorize and centralize organization to manage the whole process.
- Transparency in all steps to provide maximum confidence and clean business.
- Happy and active atmosphere in the implementation sides of the projects.
- Training both the executives and experts for implementation of projects as well as those who are watching them.

Many thanks